

SUMMARY OF FIELD EXPERIENCE
NONPROFIT MANAGEMENT CONSULTING SERVICES
Frank J. Omowale Satterwhite, Ph.D.

As Founder and President of the Community Development Institute (CDI), the National Community Development Institute (NCDI) and Leadership Incorporated (LI), Frank J. Omowale Satterwhite provided training, technical assistance and consultation services to more than 1,300 client organizations across the country. For the most part, these services were initially designed, field-tested and developed in the community of East Palo Alto.

In general, the four main types of capacity-building services offered to client organizations were:

- Organizational Development: Developing and implementing capacity-building programs for organizations, collaboratives, and service-delivery networks serving communities of color.
- Education and Training: Designing and implementing leadership training programs for community residents/leaders, organizational leaders, consultants and other practitioners working in the target communities.
- Community-Building: Developing and implementing place-based community change initiatives in partnership with the sponsoring regional and national foundations.
- Community Research and Development: Documenting and disseminating information about best practices in the community-building field.

Below is a partial list of the specific capacity-building services provided to client organizations:

- Administrative Support Services: Fiscal sponsorship and related management services
- Collaborative Development: Structuring, planning, problem-solving and team-building
- Community Building: Relationship building and cross-cultural civic engagement
- Community Development: Needs/asset assessment, program planning and project management
- Community Organizing: Education and outreach, mobilization and advocacy
- Community Planning: Visioning, goal setting and strategy development
- Diversity Management: Assessment, planning, staff training and conflict resolution
- Executive Coaching: Co-designing and supporting personal growth activities
- Meeting Facilitation: Agenda development, meeting management and follow-up
- Organizational Development: Organizational assessment, board development, planning, resource development, program development, human resources and operations
- Organizational Start-up: Forming a non-profit, tax-exempt organization
- Peer Learning Exchange: Convening community members to share stories and lessons
- Program Development/Management/Evaluation: Program design, implementation, monitoring and assessment
- Research: Data collection, analysis and report writing
- Resource Development: Grantwriting, proposal review and board/staff training
- Public Speaking: Keynote speaking and workshop presentations
- Staff Development: Professional development, team-building and conflict resolution
- Youth Development: Leadership training programs

SUMMARY OF FIELD EXPERIENCE (Partial List)
COMPREHENSIVE COMMUNITY CHANGE INITIATIVES
Frank J. Omowale Satterwhite, Ph.D.

Frank J. Omowale Satterwhite co-designed and played a lead role in implementing comprehensive community change initiatives in many cities. His work with comprehensive community change initiatives had the dual purpose of (1) meeting the goals of the sponsoring foundation and (2) assisting community residents and other stakeholders with co-designing and implementing a community change strategy. Dr. Satterwhite was engaged by the following foundations to support the design and implementation of comprehensive community change initiatives throughout the country:

SPONSORING FOUNDATION	CITY/NEIGHBORHOOD	NAME OF INITIATIVE
Annie E. Casey Foundation	<ul style="list-style-type: none"> • Oakland, CA • Milwaukee, WI • Providence, RI • Milwaukee, WI 	Making Connections
Hewlett Foundation	<ul style="list-style-type: none"> • East Palo Alto, CA • Oakland, CA: West Oakland • San Jose, CA: Mayfair 	Neighborhood Improvement Initiative
Jacobs Foundation and Jacobs Center for Nonprofit Innovation	<ul style="list-style-type: none"> • San Diego, CA 	Market Creek
Kaiser Permanente	<ul style="list-style-type: none"> • Richmond, CA: Iron Triangle 	Healthy Eating/Active Living (HEAL)
Kellogg Foundation	<ul style="list-style-type: none"> • Benton Harbor, MI • Battle Creek, MI 	ConnectUp! BC Vision
Oakland Office of the Mayor	<ul style="list-style-type: none"> • Oakland, CA 	Ron Dellums Transition Team Planning Project
Levi Strauss Foundation	<ul style="list-style-type: none"> • San Francisco, CA • El Paso, TX • Valdosta, GA • Knoxville, TN • Albuquerque, NM 	Project Change
San Francisco Foundation	<ul style="list-style-type: none"> • San Francisco, CA: OMI Neighborhood • Marin City, CA 	Koshland Community Planning Marin City Community Planning
San Francisco Office of the Mayor	<ul style="list-style-type: none"> • San Francisco, CA: Bayview/Hunter's Point 	Community Connect
Skillman Foundation	<ul style="list-style-type: none"> • Detroit, MI 	Good Neighborhoods Initiative

SUMMARY OF FIELD EXPERIENCE (Partial List)
FOUNDATIONS AND OTHER PHILANTHROPIC ORGANIZATIONS
Frank J. Omowale Satterwhite, Ph.D.

During his career, Frank J. Omowale Satterwhite, Ph.D., provided technical assistance, training and consultation services to foundations/philanthropic organizations in different parts of the country. Below is a partial list of such organizations that utilized his services:

STATE	CITY	FOUNDATION	PROJECT
California	Los Altos	The David and Lucile Packard Foundation	Organizational Capacity-Building Project
	Los Angeles	California Wellness Foundation The California Endowment	Health Advocacy Policy Project
	Menlo Park	The William and Flora Hewlett Foundation	Neighborhood Improvement Initiative
	Oakland	East Bay Community Foundation	Strategic Planning Project
	Richmond	Kaiser Permanente	Healthy Eating/Active Living (HEAL)
	San Francisco	Evelyn and Walter Haas Jr Fund Levi Strauss Foundation San Francisco Foundation Stuart Foundation United Way of the Bay Area Vanguard Public Foundation	Visitacion Valley Project Project Change Koshland Program Organizational Planning Project Health Disparities Project Strategic Planning Project
	San Mateo	Peninsula Community Foundation	Neighborhood Improvement Initiative
	San Diego	Jacobs Foundation	Market Creek Plaza
Florida	Tallahassee	Florida Chamber Foundation	World Class Education Center
	West Palm Beach	MacArthur Foundation	World Class Education Center
Georgia	Atlanta	Fund for Southern Communities Southern Partners Fund	Strategic Planning Project Executive Coaching Project
Maryland	Baltimore	Annie E. Casey Foundation	Making Connections
Michigan	Battle Creek Detroit	W.K. Kellogg Foundation Skillman Foundation	Food and Community Program Good Neighborhoods Initiative
New York	New York City	Ford Foundation North Star Fund Funding Exchange	OD for Environmental Justice Organizations Strategic Planning Project Strategic Planning Project
North Carolina	Winston Salem	Winston Salem Foundation	Community Planning Project
Tennessee	Knoxville	Appalachian Community Fund	Strategic Planning Project
Washington	Seattle	United Way of King County	Organizational Planning Project

SUMMARY OF TRAINING EXPERIENCE (Partial List)
PROFESSIONAL DEVELOPMENT OF CONSULTANTS PROGRAM (PDC),
COMMUNITY BUILDERS LEADERSHIP INSTITUTE(CBLI) AND
GOOD NEIGHBORHOODS LEADERSHIP ACADEMY (GNLA)
Frank J. Omowale Satterwhite, Ph.D.

In 1999, Dr. Satterwhite founded the National Community Development Institute (NCDI) with a generous grant from the David and Lucile Packard Foundation. NCDI's mission was *to build capacity for social change in communities of color* – i.e., communities with complex social problems caused by the pervasive racism and poverty in this society. During its twelve-year history, NCDI provided training, technical assistance and other consulting services to thousands of organizations in low-income communities across the country.

NCDI sponsored three training programs that were developed and delivered under the direct leadership of Dr. Satterwhite. These training programs were:

1. The Professional Development of Consultants Program (PDC) which trained about 250 people in the San Francisco Bay Area from 2000 to 2007. The PDC was a six-day training program for individuals interested in serving as nonprofit management consultants in communities of color.
2. The Community Builders Leadership Institute (CBLI) which trained about 200 people in fifteen cities across the country from 2007 to 2009. The CBLI, a national replica of PDC, was a four-day training program for individuals engaged in social change work in communities of color. The participating cities were:
 - Southern Region: Mobile, Alabama; Atlanta/Savannah, Georgia; Baton Rouge and New Orleans, Louisiana; Greenville and Jackson, Mississippi; Durham, North Carolina; Knoxville, Tennessee.
 - Midwestern Region: Benton Harbor and Detroit, Michigan; Indianapolis, Indiana.
 - Western Region: Oakland, California; Seattle, Washington.
3. The Good Neighborhoods Leadership Academy which trained about 275 community residents from six neighborhoods of Detroit, Michigan from 2008 to 2013. The GNLA was a leadership training program to deepen understanding of the social change process in communities of color and the role of community change agents.

These three training programs were generously funded by the Packard Foundation, W.K. Kellogg Foundation, Marguerite Casey Foundation and Skillman Foundation.